



**EPSILONNET**  
GROUP OF COMPANIES

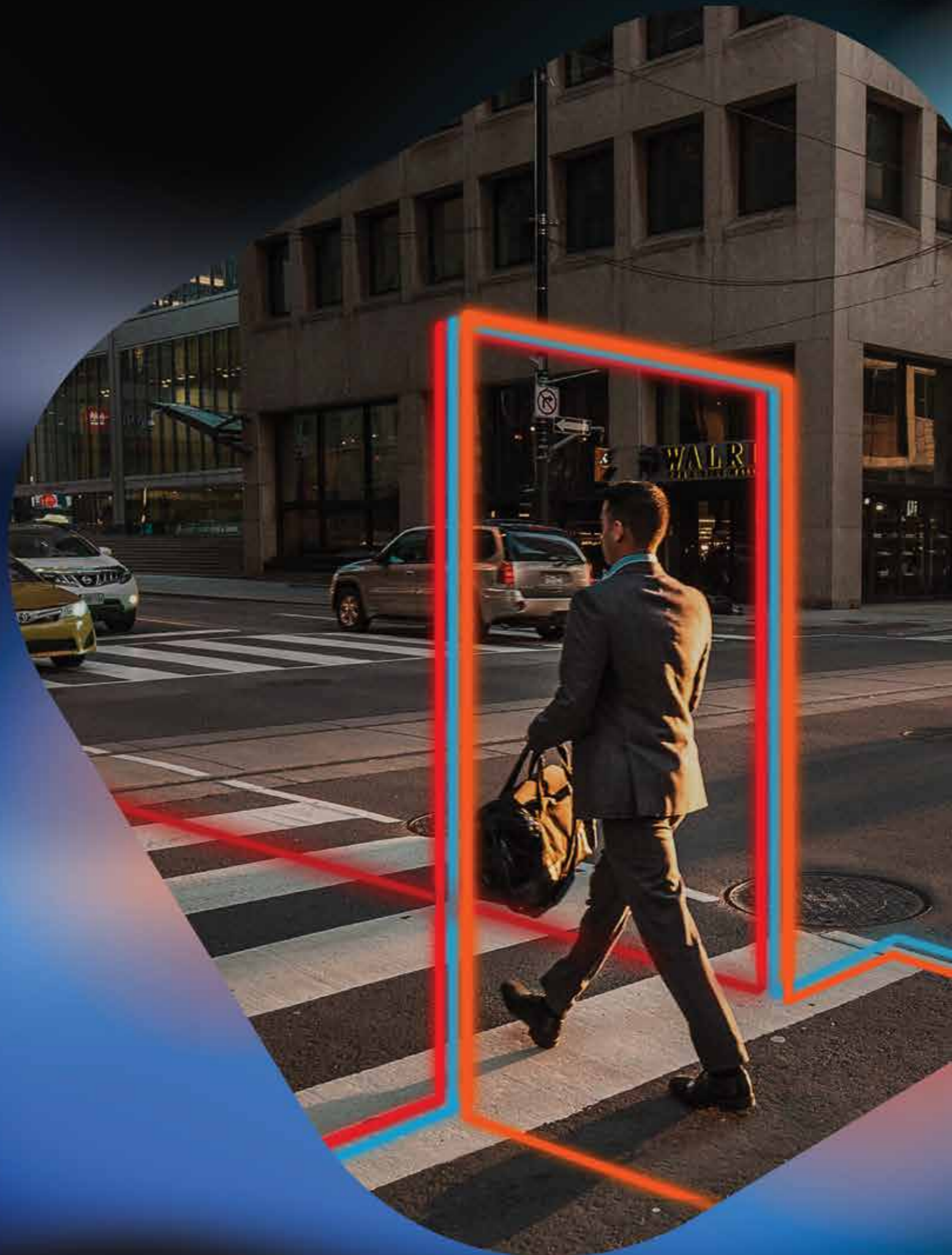
THE NEW **DIGITAL** ERA  
OF BUSINESSES

# THE NEW DIGITAL ERA OF BUSINESSES

Today, more than ever before, companies and organizations of all sizes and from all sectors acknowledge the necessity of digital transformation. In this direction, they include respective practices in their corporate strategies. Guided by technology, these companies can secure their sustainability and competitiveness.

In this background, the EPSILON NET Group of Companies, a leader in the IT sector, guides companies and professionals with confident steps on the road to digital transformation.

In the responsible position of a power player in the Digital Transformation of Greek Companies, has been consistently supporting entrepreneurship and development. EPSILON NET designs, develops and offers solutions and information systems that fully cover the needs of professionals, businesses and organizations, with the aim of their smooth operation, high productivity and continuous development.



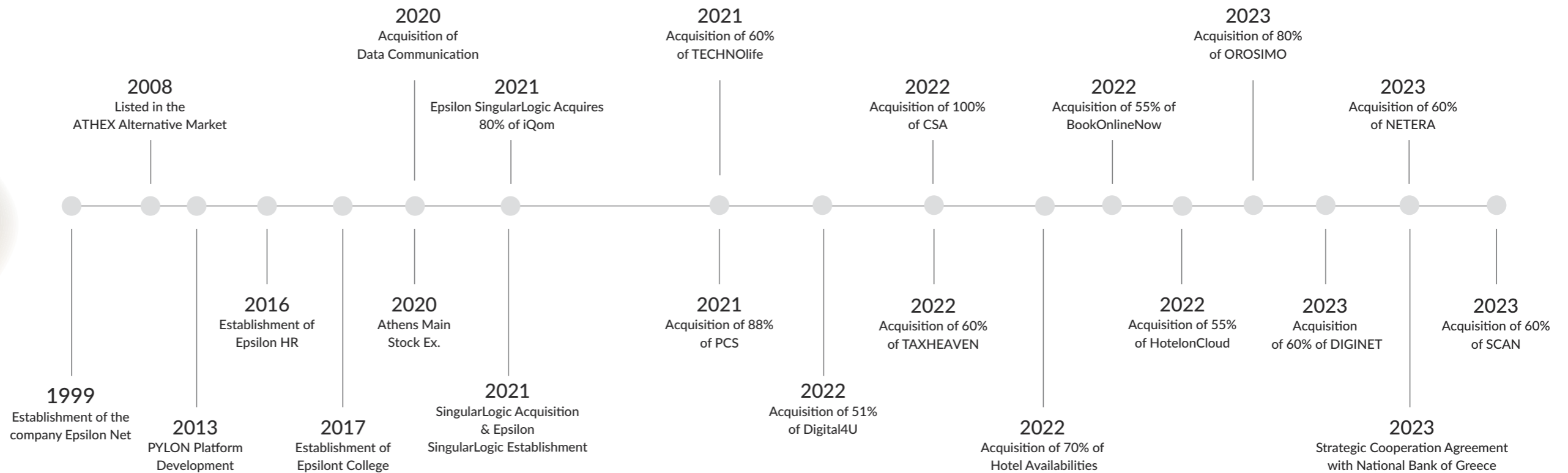
# EPSILON NET GROUP

EPSILON NET is a rapidly growing Group of Companies active in the fields of information technology, digital content development and education.

It employs 1500+ people and has a network of 500 associates throughout Greece while serving more than 150,000 businesses.

The Group, as the catalyst in the Digital Transformation of Greek Enterprises, continuously invests in cutting-edge technologies, offers a range of comprehensive solutions even for the most demanding modern needs and is a one-stop-shop destination for the modern professional, as it provides a combination of specialized information 24/7 and vocational training services.

Today, 29 leading companies in their sector are the subsidiaries of EPSILON NET Group, ensuring the Group's leading position in the Greek business market.



## Our Vision

From the beginning of its activity until today, the vision of EPSILON NET Group remains one and only: to provide unlimited access to scientific information and knowledge, both nationally and internationally, making the most of the possibilities provided by high technology, in order to shape the future of the business landscape.

## Our Mission

Our mission is to follow developments in the knowledge and IT society, creating specialized products and services to comprehensively meet the needs of business units.

## Our Values

A key feature of the Group's journey over the years remains its commitment to listen to the needs of businesses, shaping products and services that meet their needs 360°.

For EPSILON NET Group it is very important to maintain the same values that have led it to success all these years:

Creativity | Reliability- Consistency | Respect for Diversity | Passion | Innovation

# COMPANIES OF THE EPSILON NET GROUP

The EPSILON NET Group of Companies, consistently on a path of continuous growth, reinforces the strategic actions model, forging pivotal alliances with specialized technology, innovation and knowledge providers.

The subsidiary companies of the Group cover all sectors and market's business activities, offering 360o solutions for each company's operation and growth.



## Data Communication

With 35 years of dynamic presence in the market and 3 technological generations of products to its credit, it is one of the largest software manufacturers in Greece.

It has linked its course with innovative applications that drastically improve the way businesses operate.

As a Microsoft Partner, it promotes and supports the full range of Microsoft Dynamics business solutions.



## Epsilon SingularLogic

It offers top solutions in the design, development, and implementation of information systems through the Pylon Hybrid and Galaxy platforms, creating added value for all businesses and in significant vertical markets. It dominates the IT market with skilled professionals possessing specialized expertise in ERP, CRM, RETAIL, WMS, SCM, SFA MOBILE, and MIS systems. It serves clients in Greece, Cyprus, and Romania, having successfully responded to particularly complex and demanding projects.

## Epsilon Hospitality

It specializes in the Hospitality and Catering industry, offering products and solutions for hotels, tourist accommodation, catering and retail businesses in the tourism sector.

It has a rich product portfolio that combines PMS solutions, Channel Manager, Booking Engine, etc.



## Epsilon HR

It is the leader in the field of Human Resources Management – Payroll, setting new standards in the information systems market, following the acquisition of the products of SCAN, Data Communication and Epsilon SingularLogic.

It offers a unique portfolio of programs that highlights innovation and meets the needs of any business in the Greek market, regardless of size.



## Netera

It specializes in the development and provision of IT solutions for businesses in the hotel sector, supporting more than 800 hotels and tourist accommodations. By leveraging web-cloud technologies and innovative, easily configurable processes, it offers a property management system (PMS) both on-premise and on-cloud across Greece, as well as an e-invoicing solution for small accommodations.



## Scan

With more than 35 years of presence in the Greek market, it has established itself as a leading company in the provision, supply, and distribution of access control systems, time tracking, and integrated solutions with payroll and HRMS systems. It offers comprehensive support solutions and is distinguished for its experience, expertise, and continuous support to its customers.

## HotelAvailabilities

British company specializing in the development and distribution of Channel Manager systems for hotels and tourist accommodation.

It has developed the cloud solution Hotel Availabilities Channel Manager, which interconnects with a large number of channels (booking.com, Expedia, Hotelbeds, etc.) that exceed 65. At the same time, it provides smart functions to the hotel manager aiming at a specialized approach per channel.





## BookOnlineNow

It is active in the development of online reservation systems (booking engine) for hotels and tourist accommodation, having developed one of the most advanced online reservation systems for hotels worldwide. In addition, it offers integrated services and innovative tools to increase direct bookings and maximize sales.

## iQom

Subsidiary of Epsilon SingularLogic, providing integrated IT solutions. It specializes in the development of standardized retail business software, holding the first place.



## HotelonCloud

It provides integrated technological solutions for hotels. It is BookOnlineNow's main strategic partner abroad in markets in Europe, Africa, Middle East, South-East Asia and Latin America. The company's services/solutions also include the provision of Digital Marketing services and tools to increase direct bookings from the hotel's website.



## TECHNOlife

It is active in providing integrated solutions in the field of business software. It specializes in the implementation and support of ERP software applications, the development of special custom applications, the installation and support of network systems and telecommunication networks. Its solutions cover almost the entire range of professional activities.



## hoteliga

It is active in the development of software for the hospitality industry, offering hoteliers and owners of tourist accommodation of all kinds, an easy-to-use and integrated platform to manage the operation of their businesses online.

## SystemSoft

Subsidiary of Epsilon SingularLogic operating since 1995 in providing IT solutions for small and medium-sized enterprises in the private sector. Its activities include trading of IT systems and networks, promotion of software applications, provision of training and application support services, as well as technical support.



## TAX HEAVEN

Tax and accounting information portal, which is active in providing integrated products and services for information, education, on line Data Base Systems and peripheral IT applications for businesses, as well as accounting firms.



## Epsilon CSA

It is active in the development of software for the Retail and pharmaceutical wholesalers industry. It holds a leading position in the field of pharmacy, as most computerized pharmacies in Greece use its software. It has high expertise and a large network of partners throughout Greece.

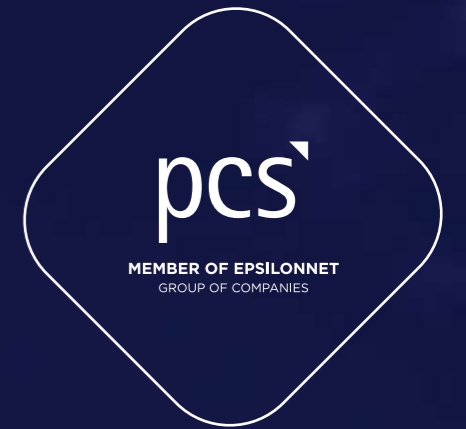


## Epsilon Support Center

It offers high quality support and software development services with innovative integrated IT solutions, ensuring the best support of EPSILON NET's partner network. It consists of two Support Centers, one in Thessaloniki and one in Athens.

## PCS

It has been providing integrated vertical solutions for the financial and insurance sector for 30 years. It offers solutions such as Wealth Management, Mutual Funds, Pension Administration, Fund Distribution, Brokerage and Corporate Actions. It operates in foreign markets such as Luxembourg, Romania, Bulgaria, Cyprus, Serbia, Turkey, Poland, Kenya and Malta.



## Orosimo

It specializes in the implementation of complex ERP, CRM, and WMS projects, as well as the development of specialized solutions for businesses and organizations in Greece and the Balkans. It has extensive experience in information systems and infrastructure.



## DigiNET

It has been active for 26 years in the market of tax systems and other vertical technology markets. It offers a wide range of solutions for tax (ECR, EFT, POS), weighing, mobility, retail, hospitality, and EFT/POS terminals, importing and representing major hardware companies.



## Epsilon Orosimo

It is involved in promoting the Group's solutions in the Romanian market. It specializes in providing integrated IT solutions and systems such as ERP, CRM, WMS, Mobile, MIS, and BI, fully tailored to the requirements of Romanian legislation and the tax system.

## Digital4U

It is active in the field of Digital Marketing, offering a variety of services to its customers and covering the entire spectrum of online promotion, depending on their individual needs. He has extensive experience in creating e-shop / e-Commerce solutions, both in construction / optimization and promotion, offering a full range of solutions.



# STRATEGIC PARTNERSHIP WITH NATIONAL BANK OF GREECE

In 2023, the EPSILON NET Group and the National Bank of Greece (NBG) signed a long-term, exclusive strategic agreement focused on the joint design, development, and distribution of products and digital services aimed at strengthening and supporting business in Greece.

Within this framework, the gradual development of integrated services and products was agreed upon, as well as the direct integration of the information systems developed and provided by EPSILON NET (ERP, Commercial Accounting Applications) with NBG's systems. This will leverage the bank's advanced Open Banking platform and its extensive experience in the area of Embedded Banking

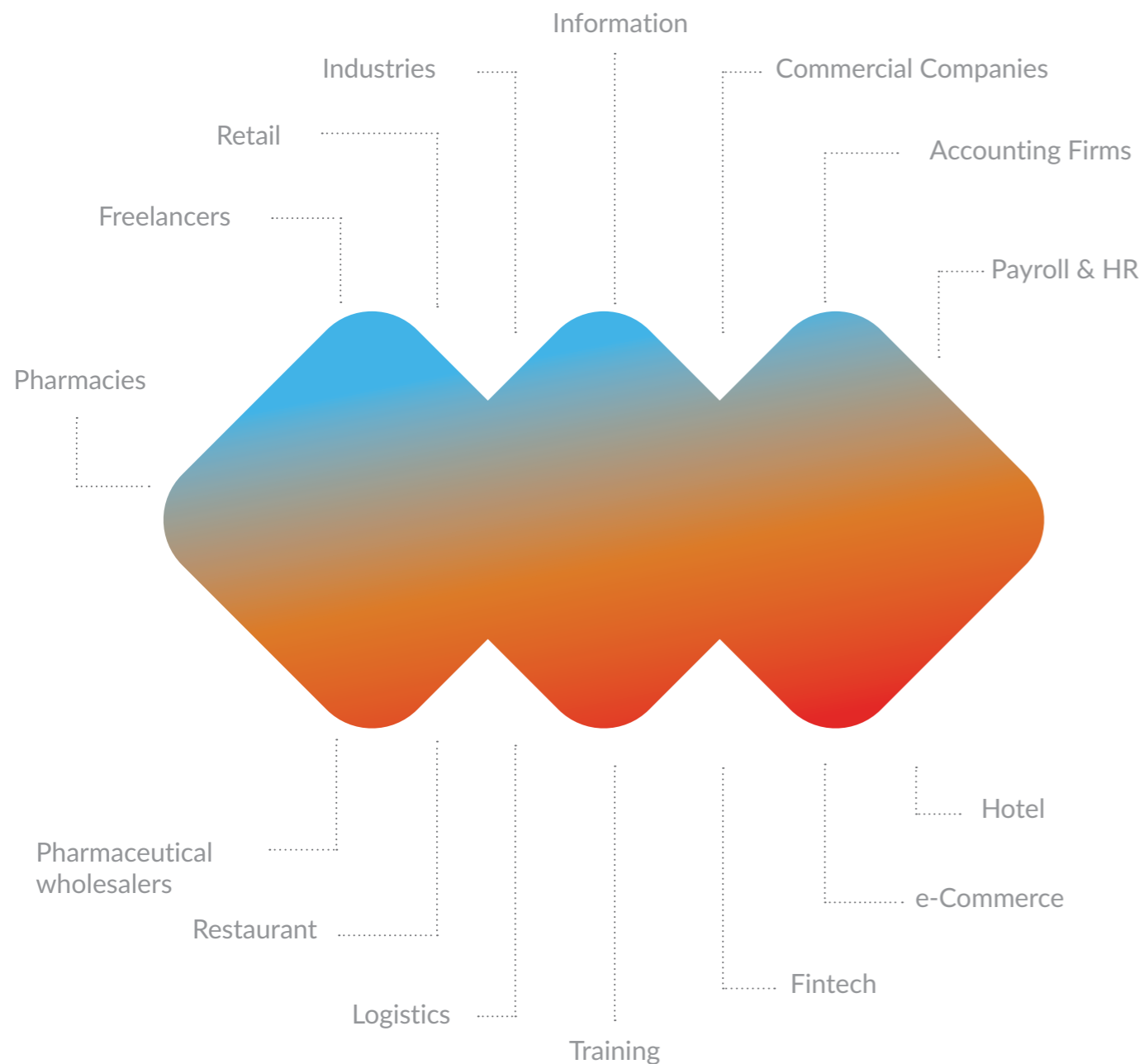
Epsilon Pay is the first of these services, a pioneering tool for the efficient and comprehensive management of business collections and their accounting, among other services. In the same year, NBG announced the completion of the transaction to acquire 7.5% of the total share capital of EPSILON NET.



# SECTORS – SOLUTIONS

The EPSILON NET Group of Companies has been methodically and consistently covering and increasing number of business sectors since its establishment.

With cutting edge products and specialized executives, it provides a holistic approach, implementing optimal digital solutions which convert each company to a modern workplace and cooperation environment.



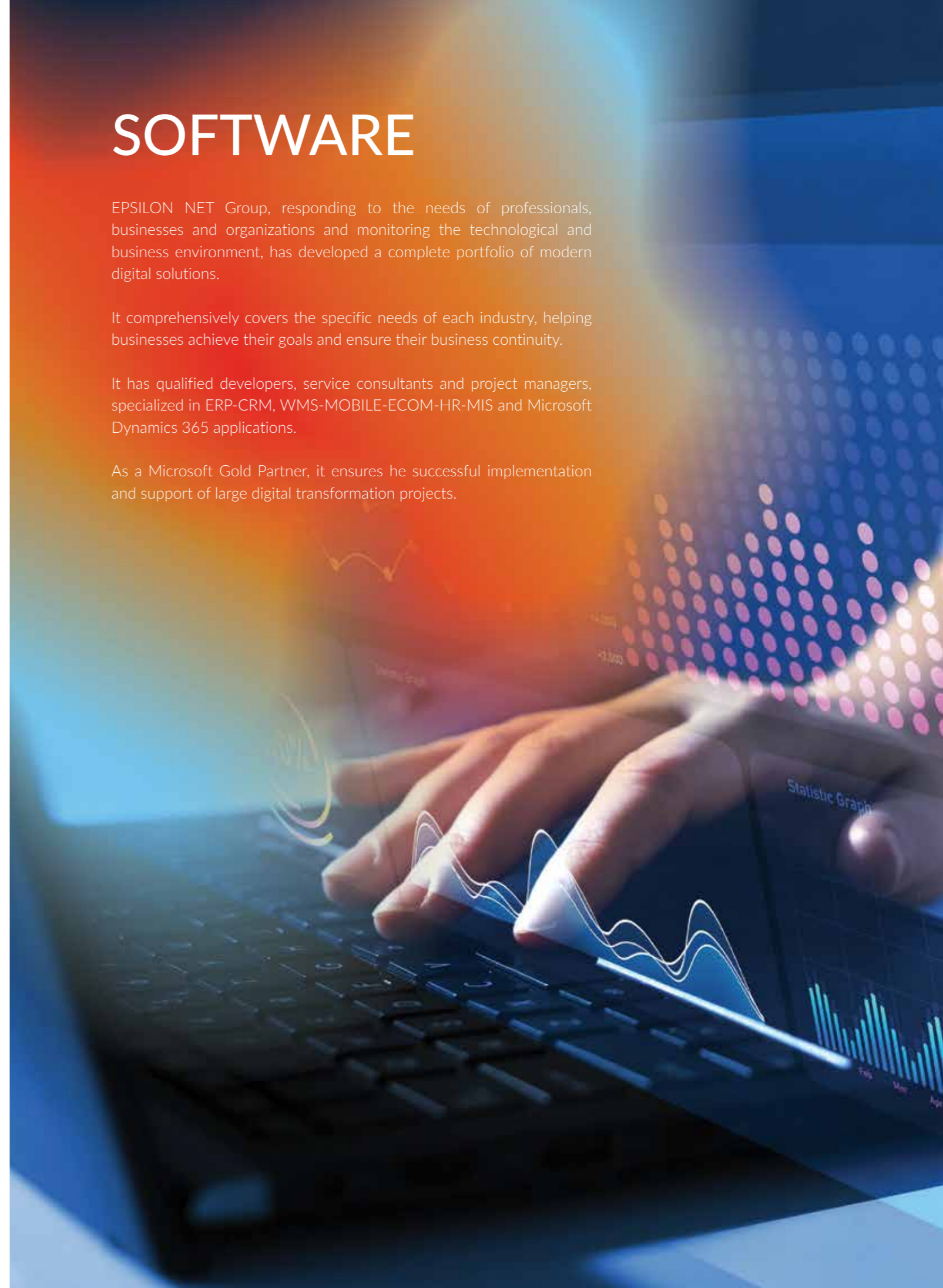
# SOFTWARE

EPSILON NET Group, responding to the needs of professionals, businesses and organizations and monitoring the technological and business environment, has developed a complete portfolio of modern digital solutions.

It comprehensively covers the specific needs of each industry, helping businesses achieve their goals and ensure their business continuity.

It has qualified developers, service consultants and project managers, specialized in ERP-CRM, WMS-MOBILE-ECOM-HR-MIS and Microsoft Dynamics 365 applications.

As a Microsoft Gold Partner, it ensures the successful implementation and support of large digital transformation projects.





# COMPANIES - CLIENTELE

Executives of more than 150.000 enterprises use EPSILON NET Group's systems and applications, making the most of the wide range and a variety of business software, combined with high-level services for the design and implementation of complex IT projects, offered by the Group.

The Group solutions provide full coverage of the entire market (major industrial and manufacturing units, retail networks and companies, intensive retail companies, commercial companies and distribution companies, freelancers, accounting offices).

## COMPANIES

The Group's rich portfolio of solutions includes proprietary ERP systems and multinational state-of-the-art solutions, combining efficiency with ease of use in a modern operating environment. These solutions are specifically tailored to vertical service sub-sectors, while also being applied horizontally, regardless of the size, business structure, and activity of the enterprises.

## ACCOUNTING FIRMS & COMPANIES' ACCOUNTING DEPARTMENTS

EPSILON NET Group is the market leader for Accounting Firms, having been intertwined with the technological evolution in the field of Accounting and Financial Management in Greece for over 25 years. The Group's Accounting and Payroll Applications are continuously updated and adapted to legislative changes, providing security in the daily operations of accounting firms and departments.

## HR DEPARTMENTS

Our specialization in HR, Payroll and Timekeeping systems allows us to provide all the necessary solutions for the complexities of human resources management. HR departments are converted from managing to strategic departments, offering top quality services.

## FREELANCERS

The solutions offered by the Group are technologically designed to provide freedom of movement and ease of use to any professional from any industry.

# PARTNERS NETWORK

Aiming to meet the needs of its clients across the country, EPSILON NET Group has a nationwide network of over 500 partners. This ensures the high quality of services provided by the network to businesses and professionals who use its applications. Network members benefit from continuous updating processes, training, and innovative electronic services available 24/7, having constant access to information and product expertise.



# TRAINING/ EDUCATION

The EPSILON NET Group of Companies, in an effort to provide certified knowledge and acknowledged studies in issues related to digital transformation of business activity, has proceeded to establishing two modern training centers in Athens and Thessaloniki.

## EPSILON COLLEGE

The main goal of Epsilon College is to provide unlimited access to scientific information and knowledge, utilizing cutting edge technologies and modern teaching tools. In cooperation with top European universities, it offers acknowledged post-graduate studies courses and certified professional degrees in sectors such as the following: Informatics, Human Resources Management, Accounting, Finance etc.

Innovative courses, professors with working experience, direct links to the labor market and the provision of human resources staffing services with companies, all mean that Epsilon College is unique in the Greek market.

## EPSILON TRAINING

Epsilon Training provides certified training services to professionals and company executives. It is a leading educational institution for vocational training, with a successful course spanning more than 20 years. It utilizes innovative teaching methods and modern equipment. Its aim is the continuous development of the students' skills (business soft skills) and their technical & professional growth.



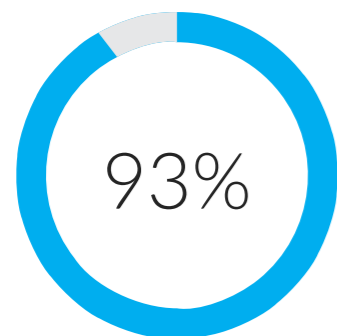
# “OUR PEOPLE ARE OUR STRENGTH”

EPSILON NET Group considers human resources its greatest asset. Each employee is important and can make all the difference.

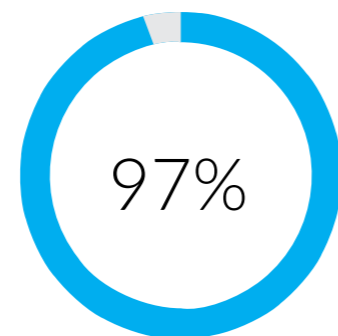
The 9 National, 4 European and 2 distinctions as Best Workplaces for Women for the work environment, EPSILON NET proves the long-term and continuous effort for a work culture that respects everyday life, but is also a fertile ground for the achievement of employees' goals.

An important distinction is the 1st place in Best Workplaces for Women Hellas 2024, the leading institution for recognizing excellence in work for women in Greece!

By offering the right tools, training, support, security and guidance, our daily goal is that all, as a team, can achieve high-set goals and continuous growth, with a common passion and vision.



93% of employees say that EPSILON NET Group is an excellent working environment



97% of employees confirm that there is fair treatment regardless of gender

Celebrating the superpowers of our amazing people



# SUPPORT

SUPPORT IS WRITTEN WITH EPSILON!

The EPSILON NET Group of Companies focuses on customer service and the services provided to customers. This is reflected in the awards received by the customer support and services department, and the large number of our specialized executives. Regardless of products, size and sector, we provide scientific support to the entire clientele of the Group. With daily support in each stage of the partnership, trust is built with strong foundations.

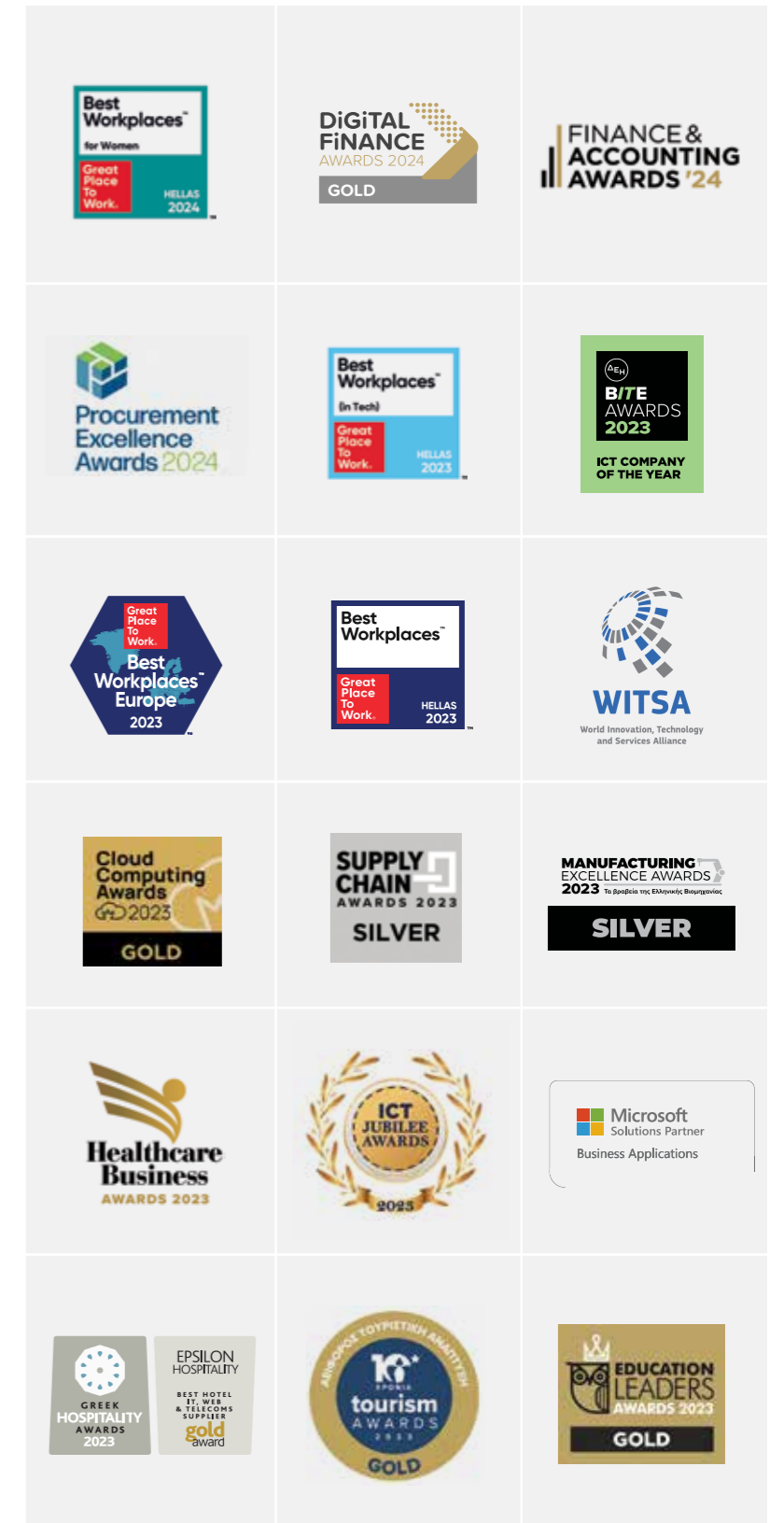
Our competent team of support and services offers tax and labor support, as well as other solutions to thousands of professionals, using modern customer service tools, on a 24-hour basis:

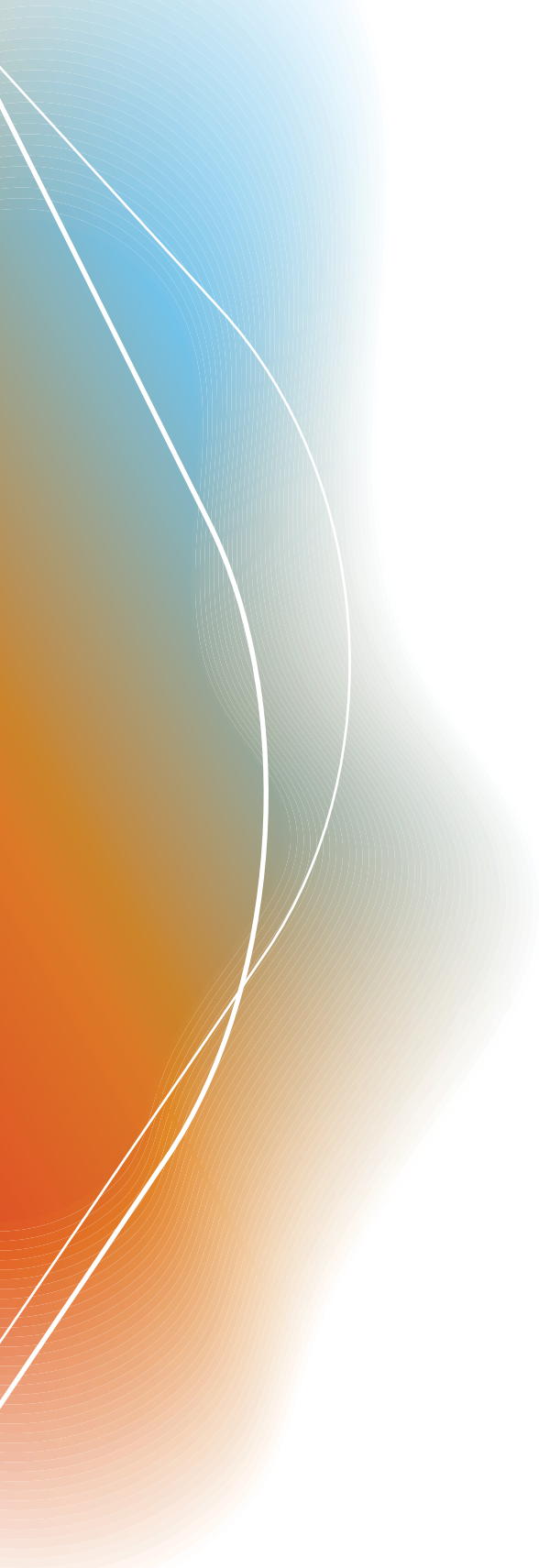
- Support call center
- Technical support
- Live Chat
- Online Support Forum
- Webinars
- Video Tutorials
- Feedback Service
- Epsilon Remote Support
- After-sales
- On-site support



# EPSILON NET GROUP AWARDS

The EPSILON NET Group of Companies awards seal its development course, its technological excellence and its human-centered culture. They are a recognition of the corporate vision, the daily effort and the overall progress in the field of IT & business.





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GROUP OF COMPANIES

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